

# The Cash Flow Difference

- Recognizes that large claims are paid out over time.
- Significant premium savings.
  - Recent quote for California public entity employer:
    - \$1,000,000 SIR - \$257,770
    - 500/300/200 Cash Flow - \$128,919
- Employer pays a retention each year before coverage attaches.
- 500/300/200 Cash Flow retention means that following any occurrence:
  - Insured pays out a maximum of \$500,000 in months 1-12.
  - Insured pays out a maximum of \$300,000 in months 13-24.
  - Insured pays out a maximum of \$200,000 every twelve month period thereafter.

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500/300/200 Example

